

Sperry Van Ness Advisors



Paul Melnyk

Senior Advisor
Brokerage/Consulting
SVN | SV Advisors

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Professional Background

Paul is a proven performer functioning as a “point person” for new ventures and a solution provider for established entities and private funds. Over the last thirty years, he has gained invaluable technical and business accumen that provides a strong foundation for analyzing client’s needs and executing favorable results.

Prior to joining Sperry Van Ness | SV Advisors, Paul spent 6 years at Grubb & Ellis Company as Research Director, Portfolio Manager and Agent. In addition, Paul spent 5 years at Cassidy Turley focusing on investments, sales and leasing for private funds, high net-worth individuals as well as public and private companies.

Previously, Paul managed his family’s investment portfolio as its Trustee. In addition to traditional financial instruments, he utilized creative residential real estate transactions to maximize returns. Established in the early 1980’s, Paul led Orange County’s first private prenatal diagnosis (biotech) clinic, Medical Genetics, Inc. through a “turn-around” phase and efficaciously sold the company as its C.E.O.

Business & Community Credentials

- California Real Estate Broker
- Member Association of Silicon Valley Brokers
- Treasurer & Secretary of Institute for Molecular Manufacturing
- Founding Member of Singularity University

Educational Qualifications

- Orange Coast Community College
- Saddleback Community College
- Appraisal Institute
- CCIM Institute

Partial Client List

- Altera Corporation
- Bicknell, Sweet, Cannistraci & Battel
- Borel Private Bank & Trust Company
- Cosentino’s Markets
- DINAN Racing
- Dividend Homes
- eBay, Inc.
- EEJA America, Inc.
- Foresight Institute
- FSI International
- Fun Dental Care
- Global VR, Inc.
- HCA-The Healthcare Company
- Institute for Molecular Manufacturing
- M&C Associates
- McCarthy & Berlin, LLP
- MedImpact Healthcare Systems, Inc.
- Metro One Communications
- Mize Fastpitch
- Primary Benefits Worldwide
- Securities America, Inc.
- Skoll Foundation
- Simpson, Bloom & Bloom
- Solexel, Inc.
- TetraSun, Inc.
- Venture Corporation